



# SG Technical Services (Pvt.) Ltd

## **Corporate Profile**

### **Index**

1. Introduction to SG TECHNICAL SERVICES Pvt. Ltd .....
2. Our History .....
3. Our Vision .....
4. Mission Statement .....
5. Our Approach.....
6. Our Values .....
7. Services and Products .....
8. Trainings Sessions.....
9. Business Model .....
10. Our Objectives .....
11. Our Principles .....
12. Our Valued Customers .....
13. Contact Information .....

### **Introduction**

SG Technical Services Pvt. Ltd was incorporated on 29<sup>th</sup> December 2014. Having its registered office in Islamabad, SG Technical Services is an IT driven business specializing in solutions, the supply and support of computer equipment, software, and other IT related functions. These functions and solutions are designed specifically to help clients with the management and maintenance of their IT related functions

and equipment. SG Tech assists clients with the implementation and planning of new projects and help to design the best solutions for the clients' needs.

SG Tech has traversed an enriching journey of around 4 years and has emerged as an IT Infrastructure Solution provider supporting customers from small and medium businesses to major league clients and also providing a specialized service for the educational institutes.

Driven by a customer-oriented approach with focus on absolute standards of operational excellence, each experience has made us develop more innovative solutions provider, and has enabled us to understand business, technology and operational elements in great detail. We want to empower our customers to be able to reach their goals easily and efficiently.

Our highly committed and skilled set of professionals will add value by proposing technically superior and commercially competitive solutions. We are confident to position SG Technical Services as "Single Stop Solution Provider".

### **Our History**

In a state of ever-growing and rapidly evolving market for information technology and system integration, recognizing the need of a company that can offer high quality and take the lead on the market, the CEO of SG Technical Services Pvt. Ltd, Mr. Osman Asghar Khan founded this company in 2014, when he left EMC as Country Manager for Pakistan and Afghanistan in order to start his own business.

He started as a Motorola distributor and along the way added a few other brands. His focus was / is Enterprise and Public sector. He subsequently joined SAP as Country Manager for Pakistan but upon his resignation from SAP he chose to reactivate the company due to his existing excellent relationships with customers. He wanted to reach out to every customer in order to explore the potential for collaboration.

In Dec 2014, the company established its office in Islamabad and started its activities with the sale of computer equipment, information and telecommunication services in Pakistan.

For the past 4 years SG Tech has built up an extensive network of suppliers and business partners. These partners like DELL, Fujitsu, Lenovo, Honeywell, GIT, HPE, OKI, Fortinet, Veeam, Microsoft, Kaspersky and many more, assist SG Technical Services with support on their products.

### **Our Vision**

To be known as a leader in supply and support of IT equipment and reliable solution provider for all business needs of our customers.

We at SG TECHNICAL SERVICES serve you as your complete IT solutions provider.

## **Mission Statement**

"To provide high quality products and solutions that combine performance with value pricing while establishing a successful relationship with our customer and suppliers."

## **Our Approach**

Our company's philosophy is continuous improvement and integration and with the support of its strong quality management system it focuses on to provide high quality services and products that excel customer expectations.

## **Our Values**

We believe in Integrity, Honesty, Quality and Commitment to our clients. After all, the biggest asset of any business exists in their clients and people. We also believe that any successful transaction consists of a view where subjective meets objective. "Service, Quality of Products and Price".

## **Trainings Sessions**

The continued growth of the company requires maintaining the staff qualification in order to assure the ongoing quality of services offered by the company by means of staying in touch with the latest achievements in the field. The staff attends various training programs, seminars and conferences of the leading companies in the information technology industry and our principals.

## **Our Services & Products**

SG TECHNICAL SERVICES PVT. LTD incorporates a variety of products and services. Our business has been structured in such a way, to allow SG TECHNICAL SERVICES the ability to distribute and support on national level.

In collaboration with our reputable Principals we are capturing the market as their business partners in almost all substantial categories.

## **IT EQUIPMENTS:**

- **Fujitsu Authorized Reseller** 

(Product Line: Servers, Storage, Notebooks, Desktop PCs and Thin Clients)

- **DELL®/EMC Business Partner** 

(Product Line: Servers, Storage, Notebooks, Desktop PCs and Thin Clients)

- **Lenovo Business Partner**



(Product Line: Servers, Notebooks, Handhelds, Desktop PCs and Thin Clients)

- **Huawei Business Partner**



(Product Line: Servers, Storage, Data Center, Networking)

- **HPE Business Partner**



(Product Line: Servers, Storage, Networking and Enterprise Solutions)

- **OKI Business Partners**



(Product Line: Large Format Printers, Dot Matrix Printers, Line Printers, LED printers etc. & Scanners)

- **GIT Business Partners**



(Product Line; Remanufactured and HP Compatible Toners and Cartridges)

- **HONEYWELL Business Partners**



(Product Line: RFID Solutions, Time & Attendance Solutions)

[All equipment is sold with the OEM \(Original Equipment Manufacturer\) warranty. However, extended warranties are also available in shape of Service Level Agreement \(SLAs\).](#)

#### SOFTWARE SOLUTIONS:

- **Microsoft Business Partner**



(Product Line: MS Office, MS Servers, MS Windows, Office 365, Exchange Server, SQL Server, Azure, Exchange online etc.)

- **Symantec Partners**



(Product Line: Complete Antivirus Solutions and Backup Solutions)

- **Adobe Business Partners** 

(Product Line: TLP, Adobe Acrobat Standard and Professional)

- **Kaspersky Business Partners** 

(Product Line: Complete Antivirus Solutions)

- **Veeam Business Partners** 

(Product Line: Back up & Replication Solutions)

- **VMWare Professional Partners** 

(Product Line: Complete Virtualized Environmental Solutions, Virtual SAN etc.)

[SG TECHNICAL SERVICES assists clients with licensing, renewal, upgrades and support of software products.](#)

#### SECURITY SOLUTIONS:

- **Fortinet Business Partners** 

(Product Line: Firewall Solutions, Fortinet Analyzer, Load Balancer, etc.)

- **SANGFOR Business Partners** 

(Product Line: IAM, NGAF, VDI Solutions, HCI Solutions etc.)

- **SOPHOS Business Partners** 

(Product Line: Firewall Solutions for Network, End-user and Server

SG TECHNICAL SERVICES believe in having proper business model in place. It allows for proper management of goods sold to clients and asset tracking for warranty purposes done through **SAP Business One** (one of the largest vendors of enterprise resource planning (ERP) software and related enterprise applications). We believe that the components of “After sale service and Warranties” are as important as the initial sale itself.

#### **Our Business Model**

#### **a) Sales**

With expert advice and fully qualified staff, the company is able to offer professional IT Services that include Hardware and Software, Sales, IT Consultancy and Engineering. We can supply a range of Computer Hardware and Software from leading manufacturers at promising prices. Our services are designed to give customers easy-to-use, complete and dependable technology solution.

#### **b) Services**

We allow you to focus on your syndicate as we take care of your projects by fulfilling your business requirements by getting it done with a different approach.

#### **c) Maintenance**

We extend our services for the requirement of maintaining the IT infrastructure that is owned by our valued customers. There are customized maintenance models that are offered by the company to suit customer requirement.

#### **d) Support Model**

SG TECHNICAL SERVICES also believes in having proper support model. It allows for proper management of goods sold to clients and asset tracking for warranty purposes.

The support of our highly qualified engineers will be available through our State-of-the-Art system running on SAP Software, to all our clients that make use of our products and services.

Our support centers are located in Karachi, Lahore Islamabad and are fully equipped with State-of-the-Art labs and Principal trained engineers.

### **Our Objective**

The main objective of the company is to serve customers both in public and private sector in such areas as production, trade, banks, government institutions and enterprise section. Our mission is to offer our customers one stop solution from the study and design to implementation.

There are 35 highly qualified employees working in the company, specializing in Software, communications, commerce and services.

### **Our Principles**

In order to ensure the successful business, the company is committed to the following main principles:

- **QUALITY** - SG Technical Services invests time, money and resources necessary to ensure the desired quality and growth in terms of rapidly evolving market.

- **SERVICE** - The service must complement quality. Only by understanding the needs of its customers the company can provide high quality services and maintain its leading position on the market.
- **EFFICIENCY** – The company believes that the best way to improve productivity is to provide its people with the opportunity to learn and improve their personal skills, contribute to the work process and be satisfied with their achievements.
- **INNOVATION** – Long-term success can only be assured by cultivating new ideas. That’s why the company encourages its employees to be creative, and gives them the means to see their ideas realized.

### **Our Clients**

SG TECHNICAL SERVICES has built up an extensive network of business clients over these past 4 years. These clients bring great value to SG TECHNICAL SERVICES because of their extensive access to products, recourses and support. Some of our reputable clients are:

National Bank of Pakistan	Bank Alfalah	UBank Limited	Al-Meezan Investment Management Ltd.	Taurus Securities Limited	Pakistan Mercantile Exchange
Toyota Indus	Pak Suzuki Motors	Ghandhara Nissan	3m Pakistan	Abbott Laboratories	Nestle Pakistan
Mondelez Pakistan	Shan Foods	MAERSK Pakistan	Pakistan Oxygen	K-Electric	DHL Logistics
SITA Pakistan	Hellmann World Wide Logistics	Daraz Online Services	KHADI	Packages Limited	Gul Ahmed Textile
Thal Limited	Dalda Foods	English Biscuits Manufacturers	Hascol Petroleum	Friesland Compania (Engro Foods)	Century paper and Board Mills Ltd.

Systems Limited	Hyperstar	AVARI HOTELS	AGA KHAN Medical Foundation	Lucky Cement	Atlas Steel & Engineering
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*The Legend Leads...*



CENTURY PAPER & BOARD MILLS LIMITED



**TAURUS**  
**SECURITIES LIMITED**

A Subsidiary of National Bank of Pakistan



PAKISTAN  
MERCANTILE  
EXCHANGE



Atlas Steel &  
Engineering Co

### **Our Contact Information**

**SG Technical Services** operates from 3 main cities of Pakistan whereas our registered office is located in Islamabad:

#### **Karachi Business Address:**

"Office No 4, 2nd Floor, Victoria Chambers,

Abdullah Haroon Road,

Karachi, Pakistan

Tel. # +9221 3569 3011-3

Cell: 923000 549735"

#### **Islamabad Business Address:**

"26-D, 1st Floor, Kashmir Plaza,

Blue Area, Jinnah Avenue,

Islamabad, Pakistan

Tel: 051-2801491-3

Cell: 923000 549734"

#### **Lahore Business Address:**

"Office No# 30, CenterPoint Plaza,

Main Boulevard, Gulberg III Lahore

Tel: 042-35753350, 042- 35710968

Cell: 923000 549736”

