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SG Technical Services (Pvt.) Ltd

COMPANY PROFILE

SG Technical Services (Pvt.) Ltd

SG Tech Brief

SG Technical Services Pvt. Ltd was incorporated on 29th December 2014. Having its registered office in Islamabad, we are an IT driven business specializing in solutions, the supply and support of computer equipment, software, and other IT related functions. These functions and solutions are designed specifically to help clients with the management and maintenance of their IT related functions and equipment. SG Technical assists clients with the implementation and planning of new projects and help to design the best solutions for the clients' needs.

We has traversed an enriching journey of around 4 years and has emerged as an IT Infrastructure Solution provider supporting customers from small and medium businesses to major league clients and also providing a specialized service for the educational institutes.

Driven by a customer-oriented approach with focus on absolute standards of operational excellence, each experience has made us develop more innovative solutions provider, and has enabled us to understand business, technology and operational elements in great detail. We want to empower our customers to be able to reach their goals easily and efficiently.

Our highly committed and skilled set of professionals will add value by proposing technically superior and commercially competitive solutions. We are confident to position SG Technical Services as "Single Stop Solution Provider".

Our History

In a state of ever-growing and rapidly evolving market for information technology and system integration, recognizing the need of a company that can offer high quality and take the lead on the market, the CEO of SG Technical Services Pvt. Ltd, Mr. Osman Asghar Khan founded this company in 2014, when he left EMC as Country Manager for Pakistan and Afghanistan in order to start his own business.

He started as a Motorola distributor and along the way added a few other brands. His focus was / is Enterprise and Public sector. He subsequently joined SAP as Country Manager for Pakistan but upon his resignation from SAP he chose to reactivate the company due to his existing excellent relationships with customers. He wanted to reach out to every customer in order to explore the potential for collaboration.

In Dec 2014, the company established its office in Islamabad and started its activities with the sale of computer equipment, information and telecommunication services in Pakistan.

For the past 4 years SG Technical has built up an extensive network of suppliers and business partners. These partners like DELL, Fujitsu, Lenovo, Honeywell, GIT, HPE, OKI, Fortinet, Veeam, Microsoft, Kaspersky and many more, assist SG Technical Services with support on their products.

CHIEF EXECUTIVE OFFICER (CEO)

HARIS AHMED

CHIEF EEXECUTIVE OFFICER (CEO) at SG Technical – May 2018

Haris Ahmed joined SG Technical in May 2018 and is responsible for making company grow and successful.

His experience spreads over a span of 30 years in IT industry and during his tenure he has managed Sales and Support teams across Pakistan.

He has worked with major Principals such as Hewlett-Packard, Microsoft, Dell, Huawei, Fujitsu, OKI, Veeam, VMware.

With his vast IT experience, he has helped companies to become top IT companies in Pakistan.

Graduate from University of Karachi with a major in Mathematics and have various trainings and certifications.

SG Technical Services (Pvt.) Ltd

VISION:

To be known as a leader in supply and support of IT equipment and reliable solution provider for all business needs of our customers.
We serve you as your complete IT solutions provider.

MISSION STATEMENT:

To provide high quality products and solutions that combine performance with value pricing while
establishing a successful relationship with our customer and suppliers."

OUR APPROACH:

Our company's philosophy is continuous improvement and integration and with the support of its
strong quality management system it focuses on to provide high quality services and products that excel customer expectations.

OUR VALUES:

We believe in Integrity, Honesty, Quality and Commitment to our clients. After all, the biggest asset of any business exists in their clients and people. We also believe that any successful transaction consists of a view where subjective meets objective. "Service, Quality of Products and Price".

SG Technical Services (Pvt.) Ltd

Our Principals

Adobe

AUTODESK

CISCO

DELL

eset

FUJITSU

FORTINET

gt

Hewlett Packard Enterprise

HUAWEI

Honeywell

KASPERSKY lab

Lenovo

Microsoft

McAfee

SANGFOR

OKI

SOPHOS

Symantec

SUSE

vmware

VERITAS
The truth in information.

veeam
Modern Data Protection

SG Technical Services (Pvt.) Ltd

Our Services and Products

We incorporate a variety of products and services. Our business has been structured in such a way, to allow us the ability to distribute and support on national level.
In collaboration with our reputable Principals we are capturing the market as their business partners in almost all substantial categories.

IT EQUIPMENTS:

FUJITSU

- **Fujitsu Authorized Reseller**

(Product Line: Servers, Storage, Notebooks, Desktop PCs and Thin Clients)

Lenovo

- **Lenovo Business Partner**

(Product Line: Servers, Notebooks, Handhelds, Desktop PCs and Thin Clients)

Hewlett Packard Enterprise

- **HPE Business Partner**

(Product Line: Servers, Storage, Networking and Enterprise Solutions)

- **GIT Business Partners**

(Product Line; Remanufactured and HP Compatible Toners and Cartridges)

Honeywell

- **HONEYWELL Business Partners**

(Product Line: RFID Solutions, Time & Attendance Solutions)

- **DELL®/EMC Business Partner**

(Product Line: Servers, Storage, Notebooks, Desktop PCs and Thin Clients)

HUAWEI

- **Huawei Business Partner**

(Product Line: Servers, Storage, Data Center, Networking)

All equipment is sold with the OEM (Original Equipment Manufacturer) warranty. However, extended warranties are also available in shape of Service Level Agreement (SLAs).

SG Technical Services (Pvt.) Ltd

Our Services and Products

OKI

• OKI Business Partners
(Product Line: Large Format Printers, Dot Matrix Printers, Line Printers, LED printers etc. & Scanners)

SOFTWARE SOLUTIONS:

Microsoft

• Microsoft Business Partner
(Product Line: MS Office, MS Servers, MS Windows, Office 365, Exchange Server, SQL Server, Azure, Exchange online etc.)

Symantec

• Symantec Partners
(Product Line: Complete Antivirus Solutions and Backup Solutions)

Adobe

• Adobe Business Partners
(Product Line: TLP, Adobe Acrobat Standard and Professional)

KASPERSKY lab

• Kaspersky Business Partners
(Product Line: Complete Antivirus Solutions)

VEEAM Modern Data Protection

• Veeam Business Partners
(Product Line: Back up & Replication Solutions)

vmware

• VMWare Professional Partners
(Product Line: Complete Virtualized Environmental Solutions, Virtual SAN etc.)

We assists clients with licensing, renewal, upgrades and support of software products.

SECURITY SOLUTIONS:

FORTINET

• Fortinet Business Partners
(Product Line: Firewall Solutions, Fortinet Analyzer, Load Balancer, etc.)

SANGFOR

• SANGFOR Business Partners
(Product Line: IAM, NGAF, VDI Solutions, HCI Solutions etc.)

SG Technical Services (Pvt.) Ltd

Our Training Certifications

The continued growth of the company requires maintaining the staff qualification in order to assure the ongoing quality of services offered by the company by means of staying in touch with the latest achievements in the field. The staff attends various training programs, seminars and conferences of the leading companies in the information technology industry and our principals.

Our Business Model

We believe in having proper business model in place. It allows us for proper management of goods sold to clients and asset tracking for warranty purposes done through SAP (one of the largest vendors of enterprise resource planning (ERP) software and related enterprise applications). We believe that the components of "After sale service and Warranties" are as important as the initial sale itself.

Sales:

With expert advice and fully qualified staff, the company is able to offer professional IT Services that include Hardware and Software, Sales, IT Consultancy and Engineering. We can supply a range of Computer Hardware and Software from leading manufacturers at promising prices. Our services are designed to give customers easy-to-use, complete and dependable technology solution.

Services:

We allow you to focus on your syndicate as we take care of your projects by fulfilling your business requirements by getting it done with a different approach.

Maintenance:

We extend our services for the requirement of maintaining the IT infrastructure that is owned by our valued customers. There are customized maintenance models that are offered by the company to suit customer requirement.

Support Model:

We also believes in having proper support model. It allows for proper management of goods sold to clients and asset tracking for warranty purposes.

The support of our highly qualified engineers will be available through our State-of-the-Art system running on SAP Software, to all our clients that make use of our products and services.

We believe that the components of "After sale service and Warranties" are as important as the initial sale itself.

Our support centers are located in Karachi, Lahore Islamabad and are fully equipped with State-of-the-Art tools and diagnostics with Principal trained engineers.

SG Technical Services (Pvt.) Ltd

Our Customers

ABACUS
YOUR TRANSFORMATION PARTNER

Abbott

AMAN FOUNDATION

B BRAUN
SHARING EXPERTISE

BSS
SEEK THE LIGHT

Chevron

Coca-Cola

Coronet Foods Pvt. Ltd.

DHL

DP WORLD

Peek Freans

Eni

faysalbank

Foundation Securities
A Fauji Foundation Group Company

GHANDHARA INDUSTRIES LIMITED

HASCOL

hellmann
Worldwide Logistics

Hilton PHARMA

INDUS GROUP
of companies

TOYOTA
INDUS MOTOR COMPANY LTD.

IKEA

IQRA UNIVERSITY IU

jazz

khushhali
MICROFINANCE BANK

MCB Islamic Bank Ltd.

Meezan Bank
The Premier Islamic Bank

METRO

Mondelēz International

MULLER & PHIPPS

NADRA
PAKISTAN

National Logistics Cell
NLC

NATIONAL INSURANCE COMPANY LIMITED
Government of Pakistan

NBP
National Bank of Pakistan

Nestle

OXFORD
UNIVERSITY PRESS

SUZUKI

Pakistan Oxygen

PARCO

PNSC

samba سامبا

Shan

SIEMENS

SSGC

telenor microfinance bank

3M

SG Technical Services (Pvt.) Ltd

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SG Technical Services (Private) Limited
SG Technical Services Pvt Ltd.